# The nature of operations

4AS.I The nature of the operations				
• Inputs, outputs and the transformation process	Operations encompasses products and services			
	• Process: from idea/need to final product/service • Resources: land, labour, capital			
	(including intellectual capital)			
• Effectiveness, efficiency and productivity	• Difference between effectiveness and efficiency • Productivity: measuring efficiency			
• Value added	• How 'value added' is linked to marketing, the operations process and operations			
	decisions			
• Capital versus labour intensity	Benefits and limitations of capital and labour intensive processes			

# Introducing the topic

Link between the design and manufacture of products according to market research

Importance of businesses to increase productivity

How did the business achieve such a substantial increase in productivity

## Introduction – the nature of operations

'Operations' is concerned with the:

- use of resources called INPUTS I\_\_\_\_\_, I\_\_\_\_\_, c\_\_\_\_\_
- to provide **OUTPUTS** in the form of g\_\_\_\_\_ and s\_\_\_\_\_

In doing this, **operations** must be **concerned** with:

- Efficiency of production
- Quality
- Flexibility

Essentially, operations are aiming to:

# The production process

Inputs are converted or transformed into outputs - sometimes called the 'transformation' process

Inputs	Resources Land Capital Labour		Production process		inished goods ervices Components for ther firms
Figure 20.1	The production process				
• Th	nis process applies to m	and	d s	industries.	
• By 'production', we mean:					
	tangible goods			intangible servic	ies

The aim in all cases is to:

Added value is:

The degree of value added to the inputs will depend on a number of factors (not always concerned with operations management):

- The design of the product
- The efficiency with which the input resources combined and managed
- The impact of the promotional strategy on convincing consumers to pay more for the product than the actual cost of the inputs

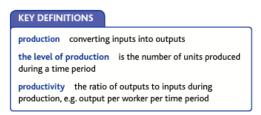
What will the operations process involve in its many stages before physically selling the good or service?

Give an example of one of the stages:

#### **Resources:**

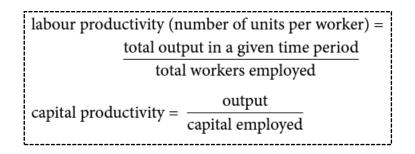
What are the production inputs? Give an example of each

#### Production and productivity



Productivity is NOT the same as the level of production -

Production is an **ABSOLUTE** measure of the **QUANTITY** of output that a firm produces in a given PERIOD of time Productivity is **RELATIVE** measure – concerning how EFFICIENTLY <u>inputs</u> are CONVERTED to <u>outputs</u> The most common measures of productivity is:



Nearly all firms are trying at all times to increase **PRODUCTIVITY**, even if the total production level is not increasing. WHY? HOW?

	Number of furniture units produced	Number of workers employed	Labour productivity = output/workers	Annual pay per worker	Labour cost per unit = annual pay/labour productivity
Company A	5,000	10	500	\$2,000	\$4
Company B	12,000	20	600	\$2,000	\$3.33

 Table 20.1
 The higher the level of labour productivity, the lower the labour cost per unit produced – assuming the pay per worker is the same

There are **four** main ways of <u>raising productivity</u> levels – List these and <u>highlight</u> their particular benefits and drawbacks

	Number of pizzas produced each week	Number of workers employed	Weekly pay per worker
Rapid Pizza	3,000	15	\$60
Pizza to Go	3,960	18	\$60
Pizza4U	6,600	25	\$66

#### [AS/A level – 18 marks, 20 minutes]

 Calculate the labour productivity in all three businesses. [6]
 Outline three reasons for the different levels of labour productivity. [6] 3 Explain the importance of labour productivity to the manager of Rapid Pizza. [6]

## Is raising productivity always the answer?

Unpopular products -

Higher wage demands -

Workers and union concerns over jobs

Quality of management

Difference between efficiency and effectiveness

# Efficiency and effectiveness

Efficiency is measured by

Effectiveness is achieved only if

Effectiveness means

efficiency producing output at the highest ratio of output to input

effectiveness meeting the objectives of the enterprise by using inputs productively to meet customers' needs

## Labour intensity and capital intensity:

Operations managers must decide what combination of factors of production they will use:

There are  $\ensuremath{\mathsf{TWO}}$  main approaches and examples are:

Consider the bakery industry:

The problems associated with capital intensive are:

In conclusion -

Activity 20.2: Westlife jeans

1. Explain how it is possible for a firm to reduce its level of production but increase its labour productivity.

2. Explain the difference between efficiency and effectiveness for a private dentist's business.

3. Explain the resources that will be needed by a farmer to produce wheat.